

# The Pittsburgh Promise Foundation

(A Controlled Supporting Organization of The Pittsburgh Foundation)

Audited Financial Statements as of and for the Years Ended June 30, 2022 and 2021, and Independent Auditor's Report

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Pittsburgh Promise Foundation

## Opinion

We have audited the accompanying financial statements of The Pittsburgh Promise Foundation (a controlled supporting organization of The Pittsburgh Foundation), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Pittsburgh Promise Foundation as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("U.S. GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of The Pittsburgh Promise Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Pittsburgh Promise Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## INDEPENDENT AUDITOR'S REPORT (continued)

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with U.S. GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with U.S. GAAS, we:

- · Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Pittsburgh Promise Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Pittsburgh Promise Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Sisterson & Co-/LP

November 9, 2022

### STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2022 AND 2021

	2022	2021
ASSETS		
Cash and cash equivalents	\$ 8,255,696	\$ 2,683,808
Investment income receivable	58,115	35,894
Contributions receivable - net	8,209,254	5,601,252
Investments	42,690,627	58,066,796
Prepaid expenses and other assets	26,892	-
Furniture, fixtures, and equipment net of accumulated depreciation		
of \$518,429 and \$447,374, respectively	 344,527	 206,297
Total	\$ 59,585,111	\$ 66,594,047
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable and other liabilities	\$ 163,422	\$ 177,880
Scholarships payable	179,000	115,000
Deferred revenue	 360,834	300,000
Total liabilities	 703,256	 592,880
NET ASSETS:		
Without donor restrictions	49,073,460	58,844,154
With donor restrictions	 9,808,395	 7,157,013
Total net assets	 58,881,855	 66,001,167
Total	\$ 59,585,111	\$ 66,594,047

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2022

REVENUES, GAINS, AND OTHER SUPPORT: Contributions and transfers:	Without Donor Restrictions	With Donor Restrictions	Total
Amounts from The Pittsburgh Foundation	\$ 4,380,682 1,152,300	\$ 6,150,502	\$ 10,531,184 1,152,300
Total contributions and transfers	5,532,982	6,150,502	11,683,484
Sponsorship revenue Membership, ticket sales, and miscellaneous income Investment income - net of fees of \$147,051 Net loss on investments	123,130 55,008 777,047 (8,593,140)	- - -	123,130 55,008 777,047 (8,593,140)
Total revenues and gains	(7,637,955)	-	(7,637,955)
Net assets released resulting from the satisfaction of donor restrictions Total revenues, gains, and other support	3,499,120	(3,499,120)	4,045,529
EXPENSES:			1,010,025
Scholarships approved - net of refunds Other program related expenses Fundraising and development Management and general	7,761,194 2,072,405 1,118,170 213,072	- - - -	7,761,194 2,072,405 1,118,170 213,072
Total expenses	11,164,841		11,164,841
INCREASE (DECREASE) IN NET ASSETS	(9,770,694)	2,651,382	(7,119,312)
NET ASSETS - Beginning of year	58,844,154	7,157,013	66,001,167
NET ASSETS - End of year	\$ 49,073,460	\$ 9,808,395	\$ 58,881,855

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2021

REVENUES, GAINS, AND OTHER SUPPORT:	Without Donor Restrictions	With Donor Restrictions	Total
Contributions and transfers:	¢ 1,512,420	¢ <b>2</b> 410 400	¢ 2.021.020
Amounts from donors	\$ 1,512,430	\$ 2,419,408	\$ 3,931,838
Amounts from The Pittsburgh Foundation	613,150	10,000	623,150
Total contributions and transfers	2,125,580	2,429,408	4,554,988
Sponsorship revenue	90,835	-	90,835
Membership, ticket sales, and miscellaneous income	76,985	-	76,985
Investment income - net of fees of \$146,350	735,383	-	735,383
Net gain on investments	9,445,848		9,445,848
Total revenues and gains	10,349,051	-	10,349,051
Net assets released resulting from the satisfaction			
of donor restrictions	4,097,729	(4,097,729)	<u> </u>
Total revenues, gains, and other support	16,572,360	(1,668,321)	14,904,039
EXPENSES:			
Scholarships approved - net of refunds	9,170,574	-	9,170,574
Other program related expenses	1,795,853	-	1,795,853
Fundraising and development	1,038,722	-	1,038,722
Management and general	202,336		202,336
Total expenses	12,207,485		12,207,485
INCREASE (DECREASE) IN NET ASSETS	4,364,875	(1,668,321)	2,696,554
NET ASSETS - Beginning of year	54,479,279	8,825,334	63,304,613
NET ASSETS - End of year	\$ 58,844,154	\$ 7,157,013	\$ 66,001,167

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

	<b>Program Services</b>		<b>Fundraising</b>		<u>Management</u>					
	<u>Scl</u>	nolars hips		<u>Other</u>	and D	<u>evelopment</u>	and	<u>General</u>		<u>Total</u>
Scholarships approved - net of refunds	\$	7,761,194	\$	_	\$	-	\$	-	\$	7,761,194
Salaries and benefits		-	Ť	1,311,512	Ŧ	773,172		130,708	•	2,215,392
Professional and administrative services		-		327,619		184,076		55,157		566,852
Rent and building expense		-		40,545		23,902		4,041		68,488
Depreciation		-		42,064		24,798		4,193		71,055
Communications and marketing		-		76,662		45,194		7,641		129,497
Information technology		-		87,960		51,855		8,766		148,581
Professional development and travel		-		15,116		8,911		1,507		25,534
Office expenses		-		170,927		6,262		1,059		178,248
Total expenses	\$	7,761,194	\$	2,072,405	\$	1,118,170	\$	213,072	\$	11,164,841

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

	Sc	<u>Program</u> holarships	Servi	ices <u>Other</u>		<u>ndraising</u> evelopment		nage me nt Ge ne ral		Total
Scholarships approved - net of refunds	\$	9,170,574	\$	-	\$	-	\$	_	\$	9,170,574
Salaries and benefits	+	-	*	1,199,124	+	695,290	+	120,920	+	2,015,334
Professional and administrative services		-		264,888		151,499		48,035		464,422
Rent and building expense		-		41,438		24,027		4,179		69,644
Depreciation		-		35,187		20,403		3,550		59,140
Communications and marketing		-		167,884		97,345		16,929		282,158
Information technology		-		61,318		35,554		6,183		103,055
Professional development and travel		-		10,245		5,940		1,033		17,218
Office expenses		-		15,769		8,664		1,507		25,940
Total expenses	\$	9,170,574	\$	1,795,853	\$	1,038,722	\$	202,336	\$	12,207,485

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase (decrease) in net assets	\$ (7,119,312)	\$ 2,696,554
Adjustments to reconcile increase (decrease) in net assets to net cash		
used in operating activities:		
Depreciation	71,055	59,140
Net (gain) loss on investments	8,593,140	(9,445,848)
Contributions of stock received	(1,061,365)	-
Proceeds from sales of stock contributions	1,061,365	-
(Increase) decrease in contributions receivable	(2,608,002)	70,929
(Increase) decrease in investment income receivable	(22,221)	8,222
Increase in prepaid expenses and other assets	(26,892)	-
Decrease in accounts payable and accrued liabilities	(14,458)	(29,034)
Increase (decrease) in scholarships payable	64,000	(187,000)
Increase in deferred revenue	 60,834	 300,000
Net cash used in operating activities	 (1,001,856)	 (6,527,037)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of furniture, fixtures, and equipment	(209,285)	(86,459)
Purchases of investments	(10,409,433)	(16,093,116)
Proceeds from sales of investments	 17,192,462	 18,891,949
Net cash provided by investing activities	 6,573,744	 2,712,374
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	5,571,888	(3,814,663)
CASH AND CASH EQUIVALENTS - Beginning of year	 2,683,808	 6,498,471
CASH AND CASH EQUIVALENTS - End of year	\$ 8,255,696	\$ 2,683,808

# NOTES TO FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Organization** — The Pittsburgh Promise Foundation (the "Promise") operates as a supporting organization of The Pittsburgh Foundation (the "Foundation"); therefore, any transactions between the Promise and the Foundation are recorded as transfers. Financial and administrative oversight is provided by a twenty-fourmember Board of Directors which is comprised of prominent civic and community leaders from the Pittsburgh region. Management and fundraising for the program are carried out by staff headed by an executive director. The Promise is a visionary scholarship program that promotes high educational aspirations among urban youth, funds scholarships for post-secondary success, and fuels a prepared and diverse regional workforce.

The Promise, a not-for-profit corporation, is exempt from federal income tax under the provisions of section 501(c)(3) of the Internal Revenue Code of 1986 (the "Code") and has been classified as an organization which is not a private foundation as defined in section 509(a)(3) of the Code.

During 2022 and 2021, the Promise reimbursed the Foundation \$621,311 and \$974,758 for certain administrative and staff costs, respectively; which included purchased services of \$90,934 and \$84,536 from the Foundation during 2022 and 2021, respectively.

#### The Pittsburgh Promise Foundation's Vision:

The Promise envisions a future where all of our urban youth are equipped to reach post-secondary success, our public schools serve all children excellently, our city is flourishing in all its neighborhoods, and our workforce is widely diverse and highly skilled to advance a region that is good and just for all.

#### The Pittsburgh Promise Foundation's Mission:

The Pittsburgh Promise promotes high educational aspirations among urban youth, funds scholarships for post-secondary access, and fuels a prepared and diverse regional workforce.

#### The Pittsburgh Promise Foundation's Guiding Principles:

- Equity and Inclusion: We are committed to educational, economic, racial, social, and cultural equity and inclusion.
- Excellence: We conduct our work with urgency, steward our resources prudently, and apply the highest standards of professionalism.
- Integrity: We demonstrate accountability to our students, families, and community partners by performing our work with transparency, discipline, and compassion.
- Impact: We regularly evaluate our impact and use data and research to guide our decision-making.
- Commitment: We are driven by a passion for our vision and mission and a belief that our work strengthens the region, inspires systemic change, and transforms lives.

The Promise was launched in 2007 with a \$100 million commitment by the University of Pittsburgh Medical Center ("UPMC"). UPMC's commitment included an initial \$10 million contribution with the remaining \$90 million to be a challenge grant through 2017 (up to \$10 million per year), intended to spur a community-wide fundraising campaign. Effective June 26, 2013, UPMC executed a new agreement whereby UPMC's entire commitment would not be conditioned in any way on receipt by the Promise of donations from other organizations and individuals. Accordingly, UPMC's remaining commitment was deemed unconditional and recorded as revenue during 2014 by the Promise. On July 19, 2017, UPMC fulfilled this commitment through a final payment of \$41,091,654.

**Cash and Cash Equivalents** — Cash and cash equivalents consist primarily of funds invested in money market funds. Cash equivalents are recorded at carrying value which approximates fair value and were \$6,391,486 and \$1,246,908 as of June 30, 2022 and 2021, respectively.

**Investments** — Investments are recorded at fair value. Realized and unrealized gains and losses are computed by deducting from the proceeds of the sale or the fair value of instruments the historical cost of the investment using the last-in first-out method. Net realized and unrealized gain or loss on investments and income on investments, which includes dividends and interest earned on funds without donor restrictions, are reflected in the statements of activities. Investment income is recorded on the accrual basis.

**Furniture, Fixtures, and Equipment** — Furniture, fixtures, and equipment are recorded at cost and depreciated over the estimated useful lives, which range from 3 to 15 years on the straight-line method.

**Classification of Net Assets** — The Promise classifies resources for accounting and reporting purposes into separate net asset classes based on the existence or absence of donor-imposed restrictions. A description of the Promise's net asset categories is as follows:

*Net Assets without Donor Restrictions* — Net assets that are not subject to donor-imposed restrictions or stipulations as to purpose of use.

*Net Assets with Donor Restrictions* — Net assets that are subject to time-implied restrictions or donor-imposed restrictions for specific projects, including those that require the principal be invested in perpetuity and the income be used to support the Promise's objectives in accordance with the wishes of the donor. The Promise held no assets required to be held in perpetuity as of June 30, 2022 and 2021.

When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released resulting from the satisfaction of donor restrictions.

**Contributions/Contributions Receivable** — Contributions are recorded as revenue when an unconditional promise to give is received. Contributions subject to conditions are recorded as revenue when the conditions limiting the transfer of assets have been satisfied. Contributions are recorded at fair value at the date of donation. Contributions originally expected to be collected within one year are recorded at their net realizable value. Contributions that are expected to be collected in future years are recorded at the present value of the estimated future cash flows.

The discounts on those amounts are computed using a risk-free rate of return. The discount rates used ranged from 2.8% to 3.01% in 2022 and 0.07% to 0.87% in 2021.

**Scholarships** — Scholarships are recorded based upon a multitude of factors including, but not limited to, eligibility information provided by the Pittsburgh Public Schools, and applicants attending a qualifying center for continuing education. Scholarship cancellations and refunds of paid scholarships are recorded as they

occur. Individual scholarships can vary based on the need of individual students after all other grants and scholarships have been deducted (i.e. "last dollar"). This "last dollar" amount is determined by financial information provided by the applicant's respective attended educational facility.

The scholarship structure is approved by the Board of Directors. Prior to June 30, 2015, the Promise granted between \$1,000 and \$10,000 per student per academic year, based on need as discussed above. Effective July 14, 2015, the maximum scholarship was reduced to \$7,500 per student per academic year for students of the Class of 2017. Effective December 12, 2017, the maximum scholarship was reduced to \$5,000 per student per academic year for students of the Class of 2018 and beyond. All scholarships payable as of June 30, 2022 are expected to be paid during the following year.

**Functional Allocation of Expenses** — The costs of providing program services, fundraising and development, and management and general activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited, based on an analysis of personnel time attributable to the related activities.

**Taxes** — The Promise adopted Financial Accounting Standards Board ("FASB") guidance for accounting for uncertainty in income taxes, which provides criteria for the recognition and measurement of uncertain tax positions. This guidance requires that an uncertain tax position should be recognized only if it is "more likely than not" that the position is not sustainable based on its technical merits. Recognizable tax positions should then be measured to determine the amount of benefit or liability recognized in the financial statements. The Promise files U.S. federal, state, and local information returns, and no returns are currently under examination. The statute of limitations on the Promise's U.S. federal tax returns remains open for the years ended June 30, 2019 through the present. The Promise continues to evaluate its tax positions pursuant to the principles of FASB guidance and has determined that there is no material impact on the Promise's financial statements.

**Estimates and Assumptions** — The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Risks and Uncertainties** — Investment securities are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in risks and values of investment securities will occur in the near-term and that such changes could materially affect the amounts reported on the statements of financial position.

## 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the statement of financial position date as of June 30, 2022 and 2021 are comprised of the following:

	2022	2021
Cash and cash equivalents Contributions receivable and other assets Investments	\$ 8,255,696 2,688,249 42,690,627	\$ 2,683,808 1,867,607 58,066,796
Total	\$ 53,634,572	\$ 62,618,211

As part of the Promise's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Promise invests cash in excess of daily requirements in short-term investments.

#### 3. INVESTMENTS

Investments are carried at fair value. The aggregate carrying value of investments, exclusive of cash equivalents, is summarized as follows as of June 30:

	2022	2021
Public equity Core fixed income	\$ 25,164,533 17,526,094	\$ 35,038,854 20,696,482
Opportunistic fixed income Total investments	\$ 42,690,627	\$ 2,331,460 58,066,796

In determining fair value, the Promise follows the FASB ASC Topic 820 regarding fair value measurements. This establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset based on market data obtained from sources independent of the organization.

Unobservable inputs are inputs that would reflect an organization's assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the observability of inputs as follows:

*Level 1* — Valuations based on quoted market prices in active markets for identical assets that the organization has the ability to access. Since valuations are based on quoted market prices that are readily available in an active market, valuation of these products does not entail a significant degree of judgment.

*Level 2*— Valuations based on one or more quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 — Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The Promise did not hold any Level 2 or Level 3 investments as of June 30, 2022 and 2021.

The availability of observable inputs can vary from instrument to instrument and is affected by a wide variety of factors, including, for example, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable in the market, the determination of fair value requires more judgment.

The Promise uses prices and inputs that are current as of the measurement date, obtained through multiple third-party custodians from independent pricing services.

A description of the valuation techniques applied to the major categories of investments measured at fair value is outlined below.

The fair value of common stocks, exchange-traded funds, and American Depository Receipts are valued using quoted market prices in active markets when available. Such actively traded securities are categorized in Level 1 of the fair value hierarchy.

Equity and fixed income mutual funds are open-ended Securities and Exchange Commission-registered funds, with daily net asset values ("NAV"). The mutual funds allow investors to sell their interests at the published daily NAV, with no restrictions on redemptions. These mutual funds are categorized in Level 1 of the fair value hierarchy.

The fair value hierarchy table presenting the Promise's investments measured at fair value is as follows as of June 30:

	2022	2021
Level 1 — Quoted prices in active markets for identical securities:		
American Depository Receipts	\$ 64,910	\$ 121,362
Common stocks	8,709,163	12,228,773
Exchange-traded funds	8,801,375	12,065,835
Mutual funds	 25,115,179	 33,650,826
Total investments	\$ 42,690,627	\$ 58,066,796

Net gain (loss) on investments consisted of the following for the years ended June 30:

	2022			2021
Net realized gains on investments Net unrealized gains (losses) on investments	\$	2,297,231 (10,890,371)	\$	2,407,222 7,038,626
Net gain (loss) on investments	\$	(8,593,140)	\$	9,445,848

### 4. CONTRIBUTIONS RECEIVABLE

A summary of contributions receivable by expected year of receipt is as follows at June 30, 2022:

2023 2024	\$ 2,661,357 2,556,150
2025	981,150
2026	966,035
2027	828,550
Thereafter	 597,220
	8,590,462
Less: discount	 (381,208)
Net present value of contributions receivable	\$ 8,209,254

#### 5. ACCOUNTS PAYABLE AND OTHER LIABILITIES

Accounts payable and other liabilities, as reported in the statements of financial position, consisted of the following at June 30:

	2022			2021		
Accounts payable Due to the Foundation	\$	68,286 95,136	\$	130,081 47,799		
Total	\$	163,422	\$	177,880		

#### 6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were as follows at June 30:

	2022	2021
Time-implied restrictions Project-based restrictions	\$ 8,174,147 1,634,248	\$ 5,476,146 1,680,867
Total net assets with donor restrictions	\$ 9,808,395	\$ 7,157,013

## 7. LEASE COMMITMENTS

On June 29, 2016, the Promise entered a lease agreement to occupy office space at One Hope Square, 1901-15 Centre Avenue, Pittsburgh, Pennsylvania 15219. The lease term began August 1, 2016 and was scheduled to terminate November 30, 2018, for suites 201, 203, 204, and 206 of the One Hope Square office location. On June 4, 2018, the Promise amended the June 29, 2016 lease agreement to exclude suite 201 from the rentable square footage, and extend the term of the lease through June 30, 2023. The amended terms were effective July 1, 2018. Future minimum lease payments required under the non-cancellable operating lease for office space is \$62,271 for the year ending June 30, 2023.

## 8. POST RETIREMENT BENEFITS

The Promise sponsors a 401(k) defined contribution plan covering all employees who are over the age of 21. The Promise is required to contribute 4% of the employees' compensation and will match an additional 50% of each employees' contributions up to 4% of eligible compensation. The Promise may also make additional discretionary contributions. Total contribution expense for the years ended June 30, 2022 and 2021 were \$131,561 and \$88,296, respectively.

### 9. CONCENTRATION

Invested assets which potentially expose the Promise to concentrations of credit risk include cash and cash equivalents and investments. As a matter of policy, the Promise only maintains invested assets with highly rated financial institutions. At times, balances of such invested assets may be in excess of the FDIC and SIPC insured limits. Management believes that the credit risk for investments in the Promise's portfolio is mitigated by the overall diversification of each managed investment portfolio.

### **10. SUBSEQUENT EVENTS**

The Promise has evaluated events through November 9, 2022, the date the financial statements were available to be issued.

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